



“Having previous experience working for large Software Companies we were confident that we could technically improve design to make more efficient and usable solutions.

We wanted to turnaround applications quickly and provide a high level of customer service.'

Paul Berry, CEO, Cirrus Software

Are you looking at starting a software development project?

Searching for a company who will have an understanding of what you want to achieve and a track record of delivery?

[Cirrus Software](#) is a **custom Software Development company** based in Marlow, UK and Sydney, Australia. Cirrus offers the full range of application programming services, we will;

- explore your development ideas
- specification and design
- software development
- **FREE** Managed Support
- ongoing enhancement.



Microsoft Partner, Specialists in Web technologies

When engaging with any software company on a complex project it is important to understand what you are getting and ensure it meets the original requirement

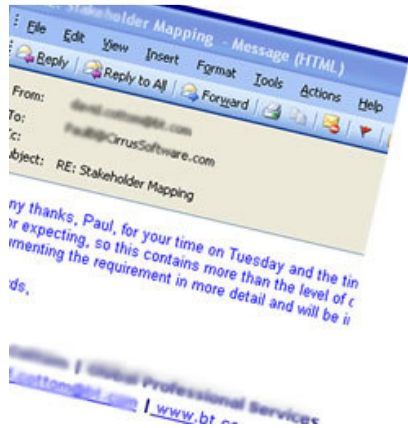
We are confident in our approach and offer **FREE** support and fixes for 12 months from go-live of your project. The only way we can offer that is by ensuring high quality from the start. It's then absolutely in Cirrus best interest to get your project right from the start.

Our preference is to work on a 'fixed price' basis, which we will quote for at the beginning of a project and adjust as necessary after customer approval of the functional specification. Work is completed in house, both in UK and Australia. Both countries share both technical expertise and business experience in small and large organisations.

All employees are native English speakers, ensuring that we not only understand your language, but equally important is that we have a natural **cultural affinity with you, in the way that you work and the way your business is run.**

1. The Cirrus process of software creation

The initial brief – What is your vision?



Outline project via email

This is where you get to imagine what your piece of software will do and some ideas on what it might look like.

This is the stage where we can understand your business requirement and get the bigger picture.

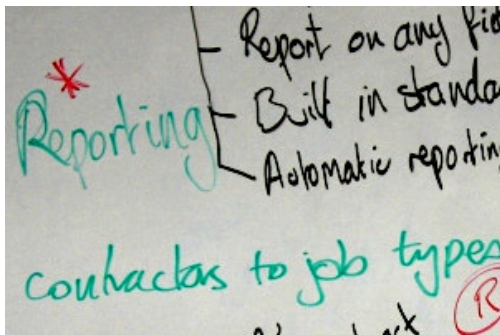
A telephone call (01628 481271) or an [email](#) is enough to kick off discussions and to establish how we can work together.

There are no stupid questions, let us know your thoughts and we will tell you how it could be done.

Useful items

Sketches, Notes, PowerPoint mockups, examples of things you like, current systems are all great to get the ball rolling.

2. “The Brainstorm” - Exploration of your application ideas



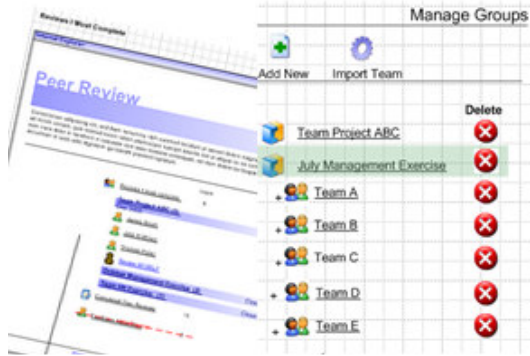
It all starts on the whiteboard

Once we have that initial contact we all get inspired and it's great to get together.

At that get-together we would meet and brainstorm a number of approaches and ideas. Cirrus Software's experience of other systems and your business knowledge come together.

A big whiteboard, pens and some cakes keeps the inspiration going and the ideas flowing

3. Visual prototyping - How will your system work and what will it look like?



screen designs - prototyped

Cirrus has a unique rapid mechanism for prototyping your application.

Once we have a sense for your requirement we are able to rapidly create screen designs and mockups to expand on the ideas.

You can then see that Cirrus “gets” what you are trying to achieve and we understand your expectations as well.

4. Software Development – The team get on with the job of programming



The building blocks of your application

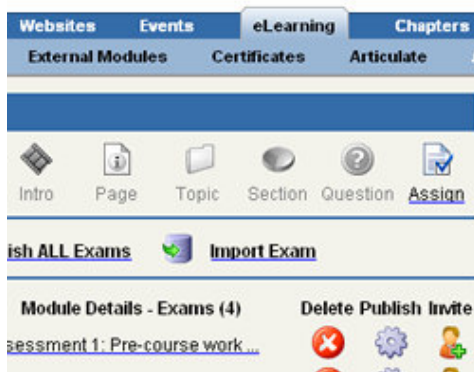
Once the designs (and documentation) are agreed the developers get on with the job.

Typically we recommend projects (or phases) of about 4-6 weeks in duration, this keeps everybody focused and gets the results and delivery out of the door quickly

As a lot of our development will be built upon our “building blocks” development comes together quickly

Regular reviews and project management process run throughout

5. Ongoing reviews - The chance to see the software as it's built



Clear icons and easy to use

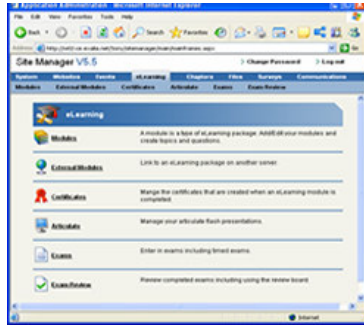
Cirrus development processes are all focused around “[rapid application delivery](#)” RAD. This is a way of creating software that gets results quickly.

This way of working allows us to deliver to customers as development progresses.

You get to see progress as its happening, no long silences and promises that don't materialize

You also get to provide feedback and input at this stage to make sure requirements are interpreted correctly and everyone is clear on the expectations.

6. Delivery and handover – The finished article



Consistent look and feel

Once everyone is happy, there is a software handover and go-live.

Up to this point all work will have been reviewed on the development servers. At go-live we place the software on your live servers.

It's up-to-you when you go live and our process ensures that there is minimal downtime.

Cirrus staff are always on-hand to ensure the applications don't have any surprises and that everything goes smoothly

7. Support and enhancement – Being available to assist



24 hour support from UK and Australia

For the first 12 months all support and bug fixes are **FREE**.

It's our passion to keep you running smoothly and our guarantee is that any issues will be dealt with promptly. You will be kept informed of progress via our online helpdesk

As your business progresses and evolves we are available to enhance your application and ensure it keeps pace with your requirement changes

Has that got you thinking?

Put your thoughts into an email info@cirrussoftware.com and tell us about your project, we will be happy to communicate, on your terms and *we assure you of confidentiality at all times.*

You will find we are a friendly team, with many happy customers
We look forward to meeting you